

Dear Band Parents:

Your student's beginning instrument was an excellent start to their musical journey and a Step-Up instrument will allow them to advance even further! Step-Up instruments are crafted from high-end woods and metals, providing students with improvements in tone, as well as additional features (such as extra keys) to assist with speed and technique.

Meyer Music representatives will be at Shelby Middle School in the Band Room on Thursday, February 24 from 5:00 PM until 6:00 PM to assist students and parents that are interested in trying Step-Up instruments.

Meyer offers Step-Up instruments as rent-to-own, with monthly payment plans.

- If you are currently on Meyer's rent-to-own plan, you can trade in your student-level instrument and apply 100% of your accumulated rental credit toward a Step-Up of the same instrument, continuing the rent-to-own plan on this upgraded instrument, or you can purchase it outright.
- If you have already paid off your rented student instrument, or if you purchased it outright from Meyer Music, you can trade it in towards a Step-Up of the same instrument, with a portion of your purchase credit applying toward the rent-to-own plan, or an outright purchase.

Meyer covers all repairs and maintenance to keep your instrument in optimal condition while you are on the rent-to-own plan, and a Meyer rep comes to your school weekly to pick up instruments that need repair.

Of course, if the time or situation is not appropriate for you to change instruments now, we certainly understand and are committed to providing your student with the best music education possible, no matter their instrument.

Please fill out this short form if you are either planning to attend the event on February 24, or if you are unable to attend, but are interested in more information from a Meyer Music Representative:

<https://forms.gle/gqzsUuaNEYJia2Lx5> We encourage you to attend and talk to the representatives, if at all possible. Attending is not a commitment to purchase or rent.

If you have any questions or would like to talk to me, please call the band room and leave your name and number. I will return your call during my next free period.

Sincerely,

Erin Ray
Director of Shelby Bands
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shelbybands.org